

CAPITAL FINANCE

Access to Capital

Access to capital is essential to a company's growth. However, sometimes the need to grow can hinder a company's ability to meet traditional borrowing requirements. We can help by providing you access to additional working capital when you need it most. Bridge Bank specializes in providing banking services to a wide range of industries, including software, technology, staffing, hardware, manufacturing, and more in all phases of their life cycle – from startups to larger, public companies. It is our goal to help you maximize cash flow to increase your financial strength and flexibility. We offer customized financial solutions created specifically to help our business clients prosper.

 66 Over the last fifteen years, what really stands out is how dedicated Bridge Bank is to our success in both good and challenging times. Today, our business – and our partnership with Bridge Bank – is stronger than ever, and we're looking forward to what comes next. ??

GIRISH GAITONDE, CEO and Founder, Xoriant Corporation

Strong Businesses are Built on Strong Relationships

You can expect a lifelong relationship with Bridge Bank that will provide further financial resources to support your company's success. We believe that cultivating long-term relationships empowers us to provide you with proactive, strategic support, which is critical to long-term business growth. As your banking resource, we will do everything we can to ensure you have the resources and guidance you need to thrive.

Our Solutions Include:

- Revolving lines of credit and working capital
- International banking services
- Treasury management
- Growth capital
- Term loans

*All offers of credit are subject to approval.



Asset-Based Lending—A/R and Inventory

An asset-based line of credit provides working capital based upon your balance sheet assets. Asset-based loans offer more covenant flexibility than traditional financing.

Competitive advance rates, straightforward borrowing base that may include/allow:

- Acquisition financing
- Extended terms accounts receivable ("A/R")
- Foreign A/R
- Government A/R
- Inventory/equipment financing
- Vendor credit to improve availability
- Supply chain management tools

Invoice Financing

An invoice financing line of credit is a flexible lending program that provides access to working capital for companies experiencing sales growth, mergers, acquisitions, "turnaround" situations, or having difficulty qualifying for traditional bank financing.

Inventory Financing

Our Vendor Assurance Program ("VAP") develops and provides financial solutions to equipment manufacturers, distributors, and dealers. VAP streamlines your trade payables process and improves your company's ability to obtain trade lines of credit.

Purchase Order Financing

Purchase Order ("PO") Financing develops and provides financial solutions to enable clients to secure inventory and fulfill customer orders.



Looking for a resource and not just a bank?

Be bold, venture wisely." – with Bridge Bank.

Bridge Bank clients have the best of both worlds: the strong capacity and sophisticated product offerings of a large bank along with the expertise, commitment to superior service and flexibility of a more specialized institution. Together, we have the experience, grit and solutions, allowing us to better understand and help meet your goals. Western Alliance's national footprint and its exceptional credentials and performance come together as a rock-solid banking platform for growing businesses just like yours.



Western Alliance

Alliance Association Bank | Alliance Bank of Arizona | Bank of Nevada | Bridge Bank | First Independent Bank | Torrey Pines Bank Divisions of Western Alliance Bank. Member FDIC.

Forbes2020BEST BANKSIN AMERICA

For the fifth consecutive year, Western Alliance ranks in the Top 10 on Forbes annual list of the Best Banks in America, 2016-2020. **Click here to learn more about Western Alliance Bank.**

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