

INTERNATIONAL BANKING

Expanding your business internationally means navigating complex multinational markets, mitigating exposure to foreign currency fluctuations, preparing documents of trade, shipping, payments and more.

At Bridge Bank, we offer a consultative approach, whether your company is already established abroad or just beginning its expansion into foreign markets. Our multilingual and multinational experts can help you successfully manage the complexities of international trade.



Our International Banking Group leverages our extensive global experience to help your business grow.

Our Products Include:

Foreign Exchange

Need to send or receive foreign currency? Or protect yourself from future foreign exchange volatility?

- **Spot contracts:** Send and receive foreign currency wires with competitive rates.
- **Foreign drafts:** Send checks in foreign currency drawn on foreign banks to your vendors. Or deposit your foreign currency drafts from your customers with Bridge Bank. We'll convert them to USD and deposit into your account.
- **Forward contracts:** Protect yourself from adverse foreign currency volatility by locking in exchange rates today for value at some future time.
- **Forward window contracts:** Similar protection as a forward contract only more flexibility with the dates of settlement.
- **Non-deliverable forward (NDF):** Provides the same protection as forwards in markets that don't have a freely tradeable currency, like the Taiwan Dollar, Korean Won, or Brazil Real to name a few.

Export-Import Bank Working Capital Guarantee Loans

Are many of the customers you sell to located in foreign markets?

The **Export-Import Bank (EXIM)** seeks to expand U.S. exports by encouraging lenders to make working capital loans to U.S. business for export-related activities. Bridge Bank was given the prestigious designation of High Plus Delegated Authority by EXIM because of our proven record of expertise with the program to leverage your foreign receivables and export-related inventory.



High Plus Delegated Authority Lender

Trade Services

Are you concerned about getting paid from your foreign customers?

Our Trade Service products can mitigate this risk, while expediting the time for you to collect.

- **Standby letters of credit:** While most commonly used to support domestic lease obligations, standby's can also be used to facilitate your international business for things like Performance Bonds or Bid Bonds.
- **Commercial letters of credit:** A commercial letter of credit substitutes the credit rating of a bank with that of importing party. If you are importing, Bridge Bank can open an import letter of credit for your customer. We also serve to negotiate or advise your export letters of credit.
- **Documentary collections:** Similar to a letter of credit, we can assist you with your documentary collection needs (documents against payment and documents against acceptance).
- **Export credit insurance:** We can assist you in finding export trade credit insurance to protect against commercial and political risk.

Global Cash Management

Are you expanding overseas and wondering how you are going to deal with your international banking and the myriad of other details involved with that expansion?

Multi-currency accounts: Hold balances in some of the world's most popular currencies, simplifying and allowing you to better manage foreign currency receivables and payables.

Our expert bankers are dedicated to earning a long-term relationship with your business and to providing strategic, customized solutions to help you minimize obstacles and maximize opportunities.

**All offers of credit are subject to approval.*

“ We needed a like-minded partner as a banker that was committed to serving small- and mid-sized companies, including those with international operations, by providing customized solutions. ”

ROBERT WEIS, Founder and CEO, CFOs2Go

Looking for a resource and not just a bank?

Be bold, venture wisely.* – **with Bridge Bank.**

Bridge Bank clients have the best of both worlds: the strong capacity and sophisticated product offerings of a large bank along with the expertise, commitment to superior service and flexibility of a more specialized institution. Together, we have the experience, grit and solutions, allowing us to better understand and help meet your goals. Western Alliance's national footprint and its exceptional credentials and performance come together as a rock-solid banking platform for growing businesses just like yours.



Alliance Association Bank | Alliance Bank of Arizona | Bank of Nevada | Bridge Bank | First Independent Bank | Torrey Pines Bank
Divisions of Western Alliance Bank. Member FDIC.



For the fifth consecutive year, Western Alliance ranks in the Top 10 on Forbes annual list of the Best Banks in America, 2016-2020. [Click here to learn more about Western Alliance Bank.](#)

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