



Western Alliance
Bank™

SOLUTIONS FOR BUSINESS

RESORT FINANCE

With a strong commitment to U.S.-based timeshare resort developers, Western Alliance Resort Finance provides funding and expertise needed to create or manage a vacation landmark.

Whether you're building a resort from the ground up, buying or expanding an existing resort, or need additional liquidity to meet increasing sales volume, we can help. We offer financing for land and inventory acquisitions, construction and receivable hypothecation¹.

Unmatched Capabilities

Our highly experienced bankers are creative, resourceful and committed to delivering the right products and services to fit the unique needs of the resort and timeshare industries. With true attention to your needs, our team ensures a smooth, timely financing process.

Western Alliance Resort Finance has more than 20 years of experience delivering innovative timeshare finance solutions for resort developers. To date, we've structured, closed and funded over \$3 billion in resort financing loans.



RESORT FINANCE SOLUTIONS

We offer a complete array of resort finance solutions and banking services to U.S.-based resort developers and timeshare companies. Our solutions are ideal for the needs of experienced developers who have an established track record of sales, marketing and resort management success.

Loan Types¹

We're one of the few lenders in the resort industry that offers a complete portfolio of loans, including:

- Land acquisition loans
- Construction loans
- Inventory loans
- Receivable hypothecation loans
- Homeowner association (HOA) loans

westernalliancebank.com | (800) 764-7619

¹All offers of credit are subject to credit approval.

RANKED TOP 10 4 YEARS IN A ROW



A FULL SUITE OF SOLUTIONS

Western Alliance Bank offers a wide range of customizable business banking products and solutions, including credit, international banking, and treasury management – as well as products and services for personal banking – all designed to respond to your needs and your timeline.



WHAT SETS US APART

Western Alliance Bank brings you the best of both worlds: the strong capacity and sophisticated product offerings of a large bank along with the flexibility, commitment and superior service of a more specialized institution.

Responsive Decision-Making

Our team has the acumen and authority to make prudent lending decisions quickly in an ever-changing environment – with the power to cut through the red tape. Count on us for a smooth, timely process.

Robust Lending Capacity and State-of-the-Art Services

You tap into a full spectrum of deposit, lending, treasury management, international banking and online banking products and services.

A Single Point of Contact

Your dedicated banker works to help you with all your banking needs, supported by the deep resources and financial offerings of a nationwide banking company.

Experts Who Know Your Business

We are committed to understanding your industry and the unique challenges and opportunities that face your individual business.

Access to Senior Management

Our senior management meets regularly with clients and takes an active role in their success. We deliver access to decision-makers, capital and powerful products and services to help businesses grow.



Member FDIC



WHAT CUSTOMERS SAY

“Timeshare is not an easy business, but they said, ‘Let’s just take a look.’ The bank’s response was speedy. Today we deal in seven different lines at the bank including commercial and real estate loans, and our relationship is comprehensive and extremely effective.”

– Tim Stripe, Co-Owner
Grand Pacific Resorts

Thomas Perrott
(602) 386-2315
tperrott@westernalliancebank.com

Tracy Gaylord
(602) 386-2316
tgaylord@westernalliancebank.com

Turn to us for expert solutions to meet your business and personal banking needs.

westernalliancebank.com | (800) 764-7619



Rev. 04.2019