

# PUBLIC AND NONPROFIT FINANCE



Western Alliance  
Bank<sup>SM</sup>

*Western Alliance  
Bancorporation  
is one of the country's  
top-performing  
banking companies*



## PUBLIC AND NONPROFIT FINANCE

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Western Alliance Public and Nonprofit Finance provides a strong, reliable source of financing for municipalities and nonprofit organizations, offering a comprehensive array of fixed rate and variable rate loans<sup>1</sup>.

Our experienced Public and Nonprofit Finance team and dedicated bankers are positioned to help you fund your capital needs, while also providing day-to-day banking services to manage your cash position. Our team has a deep understanding of the unique needs of municipalities and nonprofits.

We offer deposit and treasury management services, private placements of debt, direct lending and lease financing. Our group can create customized solutions with comprehensive, flexible lending terms that extend up to 20 years.

We are committed to a streamlined credit approval process so you can secure the funding you need, when you need it.

### Superior Responsiveness

We cut the red tape and manage the interests of your stakeholders so you can focus on cutting more ribbons and breaking ground on projects that improve your community.



## PUBLIC AND NONPROFIT FINANCE SOLUTIONS

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We are experts in a wide range of financing structures and create highly effective, tailored solutions for municipalities and nonprofit organizations.

### Financing Tools<sup>1</sup>

- General obligation debt
- Lease-revenue financing, including certificates of participation
- Other tax-backed debt
- Utility revenue debt
- Special tax assessment obligations
- Equipment financing
- Loans secured by real estate property or leasehold interest
- Other types of revenue-backed financing, including nonprofit, healthcare, affordable housing, senior living and education

Through Western Alliance Bank, we offer deposit accounts, including demand deposit and money market accounts, as well as Certificate of Deposit Account Registry Service (CDARS) funds<sup>2</sup>.

<sup>1</sup>All offers of credit are subject to credit approval.

<sup>2</sup>Placement of funds is subject to terms, conditions and disclosures set forth in the agreements. Limits and customer eligibility criteria apply. Certificate of Deposit Registry System and CDARS are registered service marks of Promontory Interfinancial Network, LLC.



## CLIENTS WE SERVE

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We offer financing solutions to virtually all types of public sector and municipal entities nationwide, including:

- Cities and towns
- Counties
- Nonprofit hospitals, clinics and health systems
- Colleges and universities
- Independent and charter schools
- Continuing care and senior living providers
- Municipal utilities
- Public school districts
- States and state agencies
- Special districts
- Transportation authorities



## ADDITIONAL SOLUTIONS

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Western Alliance Bank offers a wide range of customizable business banking products and solutions, including credit, international banking and treasury management – as well as products and services for personal banking – all designed to respond to your needs and your timeline.



## ABOUT US

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Western Alliance Public and Nonprofit Finance provides financing to municipalities and nonprofit entities with an unmatched level of expertise and responsiveness. The group's team of leading professionals has significant experience, and has structured and closed over 180 municipal and nonprofit loans since 2011, totaling more than \$1.5 billion. Our customers also benefit from access to the full spectrum of financial products and services offered by the divisions of one of the top performing bank holding companies in the nation.

### A Unique Perspective

Each of our experienced relationship managers has the expertise to deliver creative solutions to meet your needs – quickly and decisively. You'll have a single point of contact to directly address all of your banking needs.

### A Thriving Community

Our roots extend deep into the local community. We are dedicated to giving back locally through grants, donations and volunteering. These efforts reflect our commitment to helping the communities we serve. We also offer nonprofit organizations attractive business banking services tailored to their specific needs.

### Our Approach

We're a business banking resource that was designed to build relationships. This makes us an ideal choice for demanding professionals who expect more from both their personal and business banking.

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Turn to us for expert solutions to meet your business and personal banking needs.

[westernalliancebank.com](http://westernalliancebank.com) | (800) 764-7619

65+

YEARS  
EXPERIENCE

180

LOANS CLOSED  
SINCE 2011

\$1.5B

IN LOANS

### WHAT OUR CLIENTS SAY

*“Western Alliance tailored an approach to fit us. They took the time to understand our challenges, and they created a plan that worked for us.”*

– Kevin Alexander  
President  
Marshall B. Ketchum  
University

RANKED TOP 10

4 YEARS IN A ROW



## WHAT SETS US APART

Western Alliance Bank brings you the best of both worlds: the strong capacity and sophisticated product offerings of a large bank along with the flexibility, commitment and superior service of a more specialized institution.

### Responsive Decision-Making

Our team has the acumen and authority to make prudent lending decisions quickly in an ever-changing environment – with the power to cut through the red tape. Count on us for a smooth, timely process.

### Robust Lending Capacity and State-of-the-Art Services

You tap into a full spectrum of deposit, lending, treasury management, international banking and online banking products and services.

### A Single Point of Contact

Your dedicated banker works to help you with all your banking needs, supported by the deep resources and financial offerings of a nationwide banking company.

### Experts Who Know Your Business

We are committed to understanding your industry and the unique challenges and opportunities that face your individual business.

### Access to Senior Management

Our senior management meets regularly with clients and takes an active role in their success. We deliver access to decision-makers, capital and powerful products and services to help businesses grow.



Turn to us for expert solutions to meet your business and personal banking needs.

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With more than \$20 billion in assets, Western Alliance Bancorporation (NYSE:WAL) is one of the country's top-performing banking companies and has ranked in the top 10 on the Forbes "Best Banks in America" list for four consecutive years, 2016-2019.

Its primary subsidiary, Western Alliance Bank, Member FDIC, helps business clients realize their growth ambitions with local teams of experienced bankers who deliver superior service and a full spectrum of customized loan, deposit and treasury management capabilities.

Business clients also benefit from a powerful array of specialized financial services that provide strong expertise and tailored solutions for a wide variety of industries and sectors.

A national presence with a regional footprint, Western Alliance Bank operates individually branded, full-service banking divisions and has offices in key markets nationwide.

For more information, visit [westernalliancebank.com](http://westernalliancebank.com).