



SOLUTIONS FOR BUSINESS

MANUFACTURING & DISTRIBUTION



Complex manufacturing and distribution companies need robust banking resources to produce and distribute products that build a better economy.

Add value to your enterprise with a knowledgeable banker who already understands your industry, and who is interested in the success of your business. The right banking expertise can help you find operational efficiencies and maximize financing strategies.



DELIVERING CAPACITY AND EXPERIENCE

No matter the banking needs of your company – whether for a new facility or cutting-edge equipment, support for overseas operations or new ways to accelerate receivables – Torrey Pines Bank can be a key part of your supply chain.

Our experienced and empowered bankers provide excellent customer service, valuable, industry-specific advice and insight plus ready access to bank leadership. Benefit from our breadth of funding options and significant capacity to help you meet your business goals.

Loans and Financing¹

- Asset-based and cash-flow lending
- Revolving lines of credit
- Equipment financing
- SBA 504 and commercial real estate lending
- CAPEX lending
- Export-Import Bank of the United States (EXIM) loans, plus full complement of international banking services
- Tax-exempt bond financing
- ESOP financing
- Sophisticated commercial credit card products

Money Management Tools

Rely on us for advanced products and services to meet your full range of money management needs. From comprehensive treasury management and fraud protection tools to flexible and up-to-the-moment merchant services², we can help you:

- Simplify day-to-day banking
- Accelerate receivables
- Improve payment practices
- Monitor and manage cash flow
- Streamline credit card acceptance and reporting
- Access 24/7 merchant services support
- Safeguard resources with tech-forward fraud protection

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¹All offers of credit are subject to credit approval. ²Merchant services are provided by TSYS under an agreement with Western Alliance Bank.

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Forbes | 2018 BEST BANKS IN AMERICA

For the third year in a row, Western Alliance ranks in the top ten on Forbes' list of America's Best Banks – taking the #2 spot for 2018.



A FULL SUITE OF SOLUTIONS

Torrey Pines Bank offers a wide range of customizable business banking products and solutions, including credit, international banking, and treasury management – as well as products and services for personal banking – all designed to respond to your needs and your timeline.



WHAT SETS US APART

Torrey Pines Bank brings you the best of both worlds: the strong capacity and sophisticated product offerings of a large bank along with the flexibility, commitment and superior service of a more specialized institution.

Responsive Decision-Making

Our team has the acumen and authority to make prudent lending decisions quickly in an ever-changing environment – with the power to cut through the red tape. Count on us for a smooth, timely process.

Robust Lending Capacity and State-of-the-Art Services

You tap into a full spectrum of deposit, lending, treasury management, international banking and online banking products and services.

A Single Point of Contact

Your dedicated banker works to help you with all your banking needs, supported by the deep resources and financial offerings of a nationwide banking company.

Experts Who Know Your Business

We are committed to understanding your industry and the unique challenges and opportunities that face your individual business.

Access to Senior Management

Our senior management meets regularly with clients and takes an active role in their success. We deliver access to decision-makers, capital and powerful products and services to help businesses grow.



Western Alliance Bank™

Turn to us for expert solutions to meet your business and personal banking needs.

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WHAT CUSTOMERS SAY

“Our relationship goes way beyond transactional; they give me unique and valuable insights about the community and the service is very high quality. I wouldn't ever consider talking with another bank.”

– Dennis O'Keefe
Chief Executive Officer
Golden Gate Petroleum

