



## SOLUTIONS FOR BUSINESS

# CPA AND ACCOUNTING FIRMS



You can count on First Independent Bank. We bring you years of expertise in supporting accounting professionals and CPAs. We also understand the priority you place on true professionalism. And we deliver the innovative banking products and services you need to be successful.

Add value to your practice with a knowledgeable banker who already understands the requirements of the accounting profession, and who is ready to help you meet the unique challenges and opportunities of your business.



### A COMMITMENT TO SUPERIOR SERVICE

Like you, First Independent Bank is committed to providing excellent customer service – delivered by expert bankers who are responsive and focused on your needs. But we also offer valuable, sector-specific advice, educational programs and, of course, ready access to bank leadership.

Benefit from our work across the region's business landscape and from our well-designed banking products and services geared to the needs of accounting professionals. Not only can we help your firm, but we also are happy to work directly with your clients to provide highly effective banking products and services upon your referral.

#### Loans and Financing Tools<sup>1</sup>

Whether your organization is a single-person office or a larger firm, you will find the stability and capacity you need to meet your financial goals. We'll help you realize opportunities, maximize efficiencies, and support the demands of your seasonal workflow through a tailored set of banking tools:

- Revolving lines of credit
- Secured loans
- Partner buy-in or acquisition financing
- SBA 504 and commercial real estate loans
- Equipment financing
- Sophisticated credit card products

#### Money Management Tools

Rely on us for advanced products and services to meet your full range of money management needs. From comprehensive treasury management and fraud protection tools to flexible and up-to-the-moment merchant services<sup>2</sup>, we can help you:

- Simplify day-to-day banking
- Accelerate receivables
- Improve payment practices
- Monitor and manage cash flow
- Streamline credit card acceptance and reporting
- Access 24/7 merchant services support
- Safeguard resources with tech-forward fraud protection

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<sup>1</sup>All offers of credit are subject to credit approval. <sup>2</sup>Merchant services are provided by TSYS under an agreement with Western Alliance Bank.

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## Forbes 2018 BEST BANKS IN AMERICA

For the third year in a row, Western Alliance ranks in the top ten on Forbes' list of America's Best Banks – taking the #2 spot for 2018.



### A FULL SUITE OF SOLUTIONS

First Independent Bank offers a wide range of customizable business banking products and solutions, including credit, international banking, and treasury management – as well as products and services for personal banking – all designed to respond to your needs and your timeline.



### WHAT SETS US APART

First Independent Bank brings you the best of both worlds: the strong capacity and sophisticated product offerings of a large bank along with the flexibility, commitment and superior service of a more specialized institution.

#### Responsive Decision-Making

Our team has the acumen and authority to make prudent lending decisions quickly in an ever-changing environment – with the power to cut through the red tape. Count on us for a smooth, timely process.

#### Robust Lending Capacity and State-of-the-Art Services

You tap into a full spectrum of deposit, lending, treasury management, international banking and online banking products and services.

#### A Single Point of Contact

Your dedicated banker works to help you with all your banking needs, supported by the deep resources and financial offerings of a nationwide banking company.

#### Experts Who Know Your Business

We are committed to understanding your industry and the unique challenges and opportunities that face your individual business.

#### Access to Senior Management

Our senior management meets regularly with clients and takes an active role in their success. We deliver access to decision-makers, capital and powerful products and services to help businesses grow.



A division of Western Alliance Bank. Member FDIC.



Western Alliance  
Bank™

Turn to us for expert solutions to meet your business and personal banking needs.

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### WHAT CUSTOMERS SAY

*“This bank is one of the most important partnerships we have. They are there when we need them – instantaneously. The bank brings us tremendous technology that has helped us streamline how we work...This is incredibly important as we grow.*

– Justin Scott  
Founder and  
Chief Executive Officer  
HOAMCO



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